



Dan Ellis, Executive Director, Neighborhood Housing Services of Baltimore, Inc. (NHS)



Dan Ellis began serving as Executive Director of Neighborhood Housing Services of Baltimore (NHS) in September 2011. Since arriving at NHS, Mr. Ellis has refocused the organization through an extensive strategic planning process. During his tenure, NHS has experienced significant growth. Earned income, an insignificant portion of the budget at the beginning of his tenure, has increased to nearly \$1,000,000 annually representing over 40% of the annual budget. This has also fueled a 240% increase in the organization's annual operating budget. From 2017-2019 NHS helped 935 families purchase homes through coaching, counseling, and lending services and NHS helped 310 families preserve decent affordable housing largely through home repairs for seniors. Also, during his tenure, NHS has generated over \$30,000,000 of capital to support Baltimore City residents. Mr. Ellis currently serves as the Second Vice President of the National NeighborWorks Association and co-chair of the Lending Committee. This national association comprised of members of the NeighborWorks network includes strong community development organizations from across the country. NHS currently maintains a rating of "Exemplary", the highest possible rating from NeighborWorks America. Prior to joining NHS, Mr. Ellis served as Executive Director of Arundel Habitat for Humanity from 2006- 2009 overseeing a 175% increase in housing production during his tenure. From 2000-2006 Mr. Ellis was the first Executive Director of Pen Lucy Action Network, a non-profit serving the Pen Lucy neighborhood in North Baltimore. Mr. Ellis is a graduate of NeighborWorks America's 18 month "Achieving Excellence" leadership development program at Harvard University's Kennedy School. He has a Master of Divinity degree from Alliance Theology Seminary and a bachelor's degree from Bucknell University. An industry leader, Dan has been a speaker and subject matter expert on urban housing issues and lending across the country. Mr. Ellis has received numerous awards for his work. He and his wife Sarah have two grown children and live in North Baltimore.