

# **COMMUNITY EXPRESS®**

Fannie Mae's Community Lending Group offers Community Express® to support the residential development agenda of Public Entities including the development of single family housing, multifamily housing and mixed-use housing developments. Community Express® is a short-term direct loan product that allows Public Entities to address their housing and housing-related community development issues. Community Express® supports our goal of increasing the supply of affordable housing. Since the launch of the product in 2000 we have closed over \$180 million in Community Express® loans.

# **Community Express® Features**

- > Full recourse to the borrower
- Flexible loan to be used for housing and housing-related activities
- Available to public housing authorities, municipalities, counties, states, housing finance agencies and other Public Entities
- ➤ Short-term financing, up to 5 years
- > Repayment source is flexible, but plan must be in place
- > Structured as a line of credit or term loan
- > Variable interest rate

# **Examples of Repayment Sources**

- ➤ HOPE VI grant funds
- ➤ Low Income Housing Tax Credit equity pay-in
- > CDBG, FEMA or other grant funds
- Bond proceeds
- Cash flows from loan portfolio
- > Refinancing of properties through conventional sources
- > Sales proceeds from sale of homes financed with loans

# **Sample Uses of Loan Funds**

- > Pre-development financing
- Construction financing for HOPE VI Redevelopment Project or other affordable homeownership units
- > Preservation of affordable rental housing units
- > Rehab loans to low- and moderate-income homeowners in targeted neighborhoods
- Re-lending to other housing partners

#### **Benefits to Public Entities**

- Flexible use—loan proceeds can be used for predevelopment, acquisition, development, construction or rehabilitation for housing and re-lending for housing purposes
- Competitive interest rates
- > Streamlined and simplified process
- ➤ Low upfront fees
- > Low collateral requirements
- ➤ Allows Public Entities to leverage other private/public sources of funds to develop housing projects

Public Entities across the country are using Community Express® loans to finance a variety of development items to improve and create housing stock and to foster homeownership. Our team is interested in helping your Public Entity with your housing and housing-related community development needs. For more information contact **Steven Brannum** at (202) 752-1091. PHAs can also ask about our **Modernization Express**<sup>TM</sup> product to help them address their public housing modernization needs.