

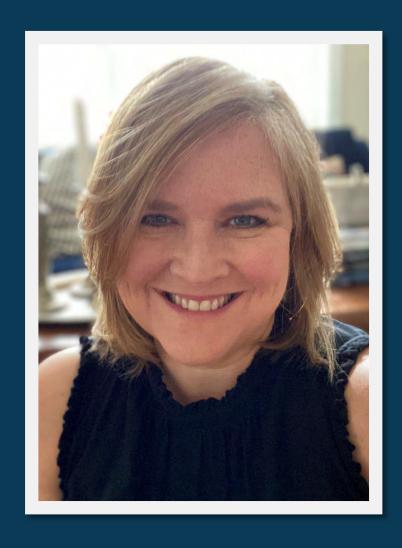
## Recruiting for Your AmeriCorps VISTA

AmeriCorps.gov/VISTA



### Introductions





#### **Beth Binkley**

Marketing, Outreach, & Recruitment Manager AmeriCorps VISTA

## Introductions





#### **Ericc Powell**

Training Specialist AmeriCorps VISTA

#### Note on COVID-19



### **CORONAVIRUS (COVID-19)**

NATIONALSERVICE.GOV/CORONAVIRUS

CNCS is closely monitoring the latest developments related to COVID-19. As America responds to the COVID-19 pandemic, you may have concerns about the potential impacts on AmeriCorps programming. Check out our FAQs to address any questions. Check back as they are updated regularly.

## Agenda



- Why AmeriCorps VISTA?
- Benefits to VISTA Members
- Planning for Recruitment
- Marketing and Outreach
- Screening and Interviewing Candidates
- Selecting Candidates
- Engagement of Selected Candidates
- Questions

## Why VISTA?



#### **Advance Local Solutions**

Respond to community needs

 Serve community organizations

Create change

• Improve the lives of others



## Why VISTA?



- 18+ eligible (no upper age limit)
- Anti-poverty focus
- Indirect service
- Professional setting
- Serve with a nonprofit or local government agency



## ANNUAL IMPACT OF AMERICORPS VISTA

- 1 8,100+ Members Serving
- 2 4,200+ Locations Across the U.S.
- 3 550,500+ Volunteers Leveraged
- 4 \$173M Raised From Other Sources
- 5 3.9M Volunteer Hours

#### What are the Benefits?





#### Living Allowance

Receive a modest biweekly living allowance to cover basic expenses.



#### **Health Benefit**

AmeriCorps VISTA offers limited health benefit.



#### **End of Service Award**

Earn a Segal AmeriCorps Education Award (\$6,395\*) to pay for current education expenses, and to repay qualified student loans.



#### Professional Development

Sharpen your skills and bolster your resume.



#### Jobs with Leading Employers

Connect to a network of over 600 employers from all sectors who value AmeriCorps experience.



#### And many more benefits...

You can find them at: AmeriCorps.gov/Join

## Stages of Recruitment





#### Barriers to Recruitment



- Candidate's accessibility to computers and technology
- Highly computerized intake excludes some candidates
- Clarity about national recruits and community-based recruits
- Stipend at the poverty level
- Location of the project
- Housing for national recruits
- Good job market
- Ineffectively presenting opportunities



## Barriers to Recruitment



Barriers	Opportunities
Access to technology	Bring them to your office or library
Computerized intake	Help them complete intake
National/local recruits	Relocation; use knowledge of area
Living allowance	66+ needed income; college grad-family supplement; community-based income; supplement other benefits
Location of project	New adventure or desired change; explore the country
Housing – national recruits	Other VISTA members, seniors need roommates, shared housing in community, colleges and universities
Seeming lack of opportunity	Highlight the win-win's: What's in it for them?
Good job market	Professional development; serve between undergrad and grad school; pay off loans

## Creating a Recruitment Plan



Begin with the end in mind

Plan Backwards What is required to achieve the desired outcome?

Who will help with the recruitment process?

Where to find well-qualified candidates?

Timelines are critical

Who, What, When, Where, & How?

## Creating a Recruitment Plan





Identify the project **goals** and outcomes

Identify the special **skills** and knowledge needed for position

Identify the top 5 responsibilities

Identify the top 5 personal effectiveness **competencies** 

## Recruitment Plan Inputs

- Number of VISTAs
- Date of VISTA
   Member Orientation (VMO)
- Start date for VISTAs
- For each phase identify:
  - Activity
  - Person responsible
  - Completion date



#### Recruitment Plan Elements





- •Outline marketing, screening, interviewing, and selection steps
- Develop recruitment task list
- •Draft recruitment timeline
- Set up tracking system
- Identify staff and roles
- Prepare for interview

#### Calendar Your Recruitment Plan



- Develop your recruitment calendar
- •Estimated starting point:
  120 days before
  VISTA Member
  Orientation
  (VMO) date
- Keep track of recruitment deadlines



## Marketing and Outreach





- VISTA Assignment Description (VAD)
- Service opportunity listing
- Outreach and advertising
- Challenges

## VISTA Assignment Description



#### **VAD Sample**

TITLE Mentor Recruitment and Management Systems Designer SPONSORING ORGANIZATION Waketa Community Services (WCS) PROJECT NAME MentorCorps PROJECT NUMBER 12ABCD345 PROJECT PERIOD 08/20/20XX - 08/19/20YY SITE NAME if applicable NOTE If your VAD is not accepted, the State Office will note the reason(s) why here. FOCUS AREA(S) Education (Primary)

PROJECT GOAL To help ensure that children of incarcerated parents receive the educational, social, and emotional support VISTA Assignment Objectives & Member Activities they need to help them break the cycle of poverty, the MentorCorps VISTA project will build the capacity of WCS by developing a sustainable volunteer recruitment and management system for its mentoring progra

OBJECTIVE Assess the current state of WCS' efforts in reaching, selecting, and supporting volunteer mentors, and create or revise policies, procedures, and documents to improve the effectiveness and sustainability of the mentor recruitment and matching system.

MEMBER 1. Research the history of volunteer programs at WCS.

 a. Identify strengths and challenges of the current program. Based on this report, make a plan for improvement.

Develop systems for screening and matching mentors.

OBJECTIVE Set up outreach systems and build partnerships with community organizations in order to spread the word about the mentor program. Develop targeted marketing materials.

ACTIVITIES

ACTIVITIES

- MEMBER 1. Plan for outreach and recruitment.
- a. Identify skills, abilities, and experiences sought in volunteer mentors. b. Write volunteer task descriptions that include: qualifications, activities, benefits,
  - c. Develop partnerships with community organizations whose members are possible mentors
  - d. Develop partnerships with people or organizations that understand the needs of children of prisoners and can assist with the training and support of mentors.
  - 2. Market the program to targeted audiences.

- Well-written VAD
- VAD approval
- Match personal competencies to needs
- Familiarity with community or skills to address needs

## Service Opportunity Listings



Be: Creative Innovative Engaging

Create:
Interest,
Excitement, &
Opportunity



Contact My AmeriCorps | Login FONT SIZE: Default | Large

If you use assistive technology and need assistance accessing the My AmeriCorps Portal please contact the National Service Hotline at 1-800-942-2677.



2018 tax forms have been mailed.

CNCS recommends that you use Internet Explorer version 7 or above when accessing My AmeriCorps. Other browsers have been shown to cause issues for users.

	n asterisk (*) denotes a required field. g to the terms and conditions outlined below:
* Username:	
* Password:	
	login
Forgot your U	sername?   Forgot your Password?   Login Help

## Creating a Two-Line Teaser





Results 11 Through 20 First Previous 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 Next Your search returned 1080 results.

Program Name -Program Type > Accepting Applications > Location → VISTA LA

01/07/2019 - 01/30/2020

2018-19 Tulane University Center for Public Service

VISTA members work in conjunction with Tulane staff and community organizations to build volunteer programs, develop community capacity, and create sustainable partnerships.

VISTA TX 12/01/2018 - 03/21/2019 2019 City of San Antonio-My Brother's Keeper

MBKSA's mission is to improve the life chances of boys and men of color through policy and systems change, shifting public narratives, and developing leadership and capacity programs.

VISTA 01/18/2019 - 03/20/2019 IN

2019 Community Engagement Specialist VISTA Join Volunteers of America Indiana in fighting the opioid epidemic by coordinating volunteers and donations for our Winchester House addiction treatment program.

VISTA 09/12/2018 - 03/22/2019 NJ

2019 Disaster Resilience AmeriCorps VISTA- Atlantic City, NJ

Disaster Resilience AmeriCorps VISTA program is building capacity in communities at high risk from natural disaster, provides disaster preparedness for populations with limited English proficiency.

# WE'RE RECRUITING!

Service Opportunity Listings

#### **Key Components:**

- Who are you? Where are you located?
- What will members do?
- What attributes and skills are you looking for?
- Why should people join your project? What's in it for them?
- What are the start and end dates of your project?
- Additional details:
  - contact information; living allowance amount; terms, conditions, and benefits of VISTA member service

- Identify marketing strategies
- Identify network for marketing
- Develop your message
- Get approval







Post the listing

Advertise the position

Market program to candidates





- Virtual Career Fairs
- Webinar Info and Q&A Sessions
- Exhibit at Virtual Conferences

















#### **Tips for Success**

- External opportunity postings should include the same details as your My AmeriCorps listing
  - Note where your best applicants found out about your listing
- Once a position is filled:
  - Take down external listings
  - Uncheck "accepting applications" in eGrants
- Remember to look for candidates within the community you serve











What's in it for them?

- Motivation to serve with the community
- Professional experience
- VISTA benefits
- Other benefits

How to position this opportunity as a win-win?

Be clear and get feedback to ensure understanding!



#### Recruitment & Where to Advertise

- my.americorps.gov
- Civic and social organizations/sororities and fraternities
- Social media
- Community centers and volunteers at nonprofits
- Organization website
- Retirees
- Houses of worship
- Idealist.org, Craigslist.org, other
- Schools (high schools, trade, community and 4-year colleges)
- Current VISTA members and VISTA alumni



## Screening and Interviewing



VISTA supervisors stress the importance of creating a detailed and clear position description that can be used as a screening tool before and during an interview.

## Screening and Interviewing

- Know the terms and conditions of service
- Pre-screen
- Round 1 Narrow your applicant list
- Narrow your list of applicants
- Round 2
- Review and rate applicants and materials
- Round 3



## Screening and Interviewing





Conduct first round of interviews



Conduct second round of interviews



Identify top picks and back-up candidates

## Selecting Your Candidate



- Conduct reference checks
- Offer your candidate(s) a position
- Outline next steps for candidate, including a timeline for when service will start and required documentation





## Engagement

From recruitment until start date:

- Call from supervisor
- Weekly email communication
- Welcome mailing from Chamber of Commerce
- Share attractions or events in your area
- Connect them to other VISTA members
- Send housing opportunities

#### Recruitment Best Practices



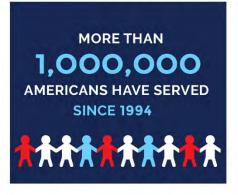


- Begin early 9 to 16 weeks in advance of the VISTA Member Orientation
- Starting in the spring works best
- Plan to spend average of 9 hours per week
- Enlist support
- Utilize word-of-mouth, Twitter, Craigslist, or Idealist
- Consider high-quality, communitybased candidates
- Recruit for specific skill set, traits and national service interest
- Develop a clear, well-written VISTA Assignment Description and Opportunity Listing

# Q&A

## 8 REASONS TO WAMERICORPS

A program of the Corporation for National & Community Service



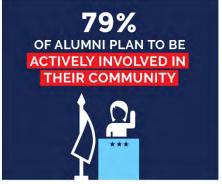


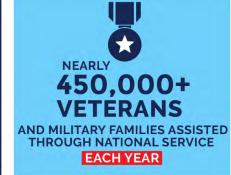














AmeriCorps.gov

#### Resources



VISTA Campus Recruitment

https://www.vistacampus.gov/supervising/recruiting

Guide to Creating Opportunity Listings

https://www.vistacampus.gov/resources/guide-creating-americorps-vista-service-opportunity

Interviewing Resources

https://www.vistacampus.gov/recruiting-interviewing-resources

• AmeriCorps VISTA Branding Guidance and other Marketing Resources

https://www.nationalservice.gov/SponsorVista

#### Resources



AmeriCorps Recruitment Hub

https://www.nationalservice.gov/resources/recruitment-resource-hub

AmeriCorps Request for Concept Papers Resources

https://www.nationalservice.gov/documents/americorps-vista-request-concept-papers-and-timeline

Coronavirus FAQs

www.nationalservice.gov/coronavirus

AmeriCorps VISTA FAQs

https://www.nationalservice.gov/programs/americorps/americorps-programs/americorps-vista/americorps-vista-faqs

