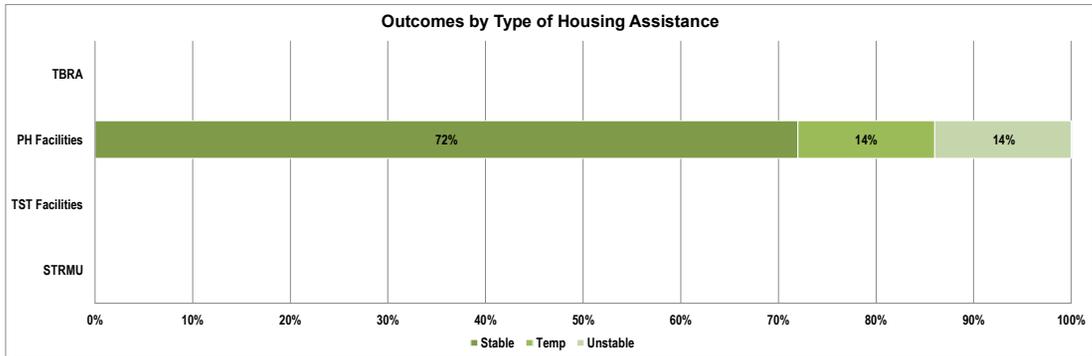


# HOPWA Performance Profile - Competitive Grantee: Lutheran Social Services of Northern California CAH150015

(Previous Grantee: Tenderloin AIDS Resource Center)

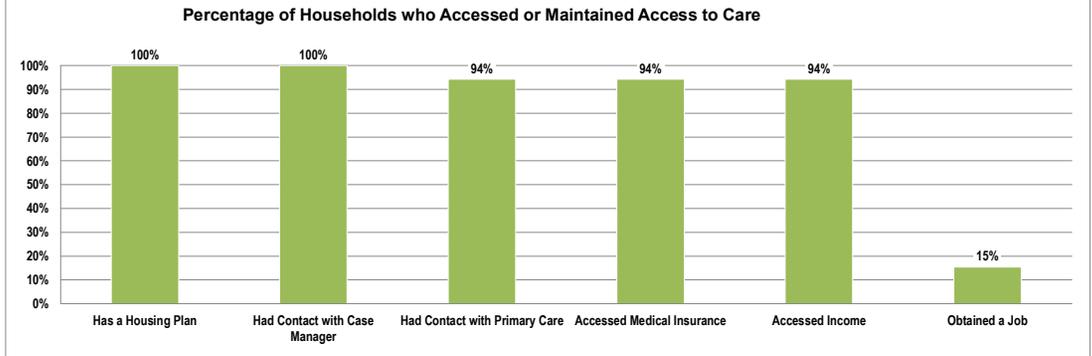
| Program Year: 04/01/2018 to 03/31/2019 |                         |                      | Grant Term: 04/01/2016 to 03/31/2019 |  |  |
|--|-------------------------|----------------------|--------------------------------------|--|--|
| Grant Summary                          |                         |                      |                                      |  |  |
| <b>APR Due Date:</b>                   | <b>APR Received:</b>    | <b>Review Status</b> | <b>Months Remaining:</b>             |  |  |
| 06/30/2019                             | 05/17/2019              | Complete             | Grant Ended                          |  |  |
| <b>Award Amount</b>                    | <b>Amount Disbursed</b> | <b>% Disbursed</b>   | <b>Balance Remaining</b>             |  |  |
| \$1,276,170.00                         | \$1,276,170.00          | 100%                 | \$0.00                               |  |  |

## Outcomes



Outcomes by Type of Housing Assistance: Permanent Housing Facilities (n=52) is 72% Stable, 14% Temporary, 14% Unstable. This Grantee did not provide: TBRA; Transitional/Short Term Housing; STRMU. Outcomes do not include households where head of household died during operating year.

## Access to Care and Support



n= 52 number of households that received HOPWA Housing Subsidy Assistance and/or HOPWA Case Management

Access to Care and Support: Percent of Households who have a Housing Plan: 100%; Percent of Households who have had Contact with a Case Manager: 100%; Percent of Households who have had Contact with a Primary Care Provider: 94%; Percent of Households who Accessed or Maintained Medical Insurance: 94%; Percent of Households who Accessed or Maintained Income: 94%; Percent of Households who Obtained a Job: 15%.

## HOPWA Contribution toward Ending Homelessness

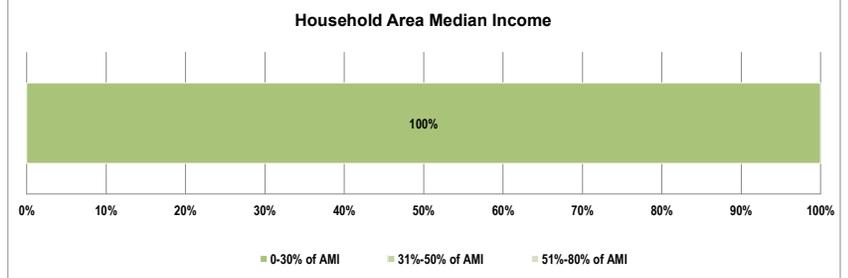
| Number of ALL new individuals placed in housing | # of homeless individuals newly placed in housing | % of homeless individuals newly placed into housing | Of the 12 homeless individuals newly placed in housing: |                                 |
|---|---|---|---|---------------------------------|
|   |   |   | % who were veterans                                     | % who were chronically homeless |
| 23  | 12  | 52%   | 0%  | 100%                            |

\*Households reported with Prior Living Situations: \*Place not meant for human habitation\*, \*Emergency shelter\*, and \*Transitional housing for homeless persons\* as reported in the CAPER/APR)

| Households in Permanent Housing   |     |
|---|-----|
| Households Continuing in Permanent Housing at the End of the Operating Year | 29  |
| % of Households Served:   | 56% |

## Beneficiary Summary\*

\*All Beneficiary Summary data is captured only for households that received Housing Subsidy Assistance



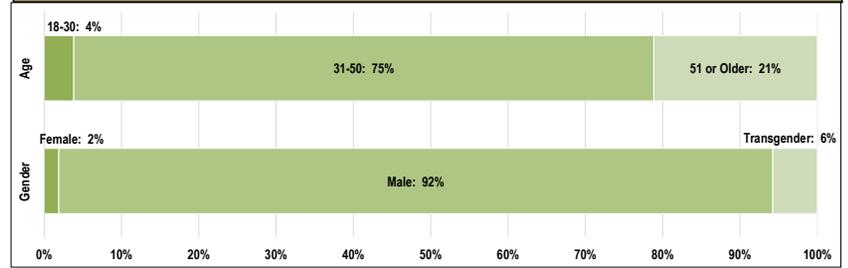
Percent of Households with a Median Income of 0-30% of the Area Median Income: 100%. This Grantee did not serve any households with Area Median Incomes between 31%-50%, 51%-80% of the Area Median Income.

## Race and Ethnicity

|   | Percentage HOPWA Eligible Individuals | Percentage Other Members of the Household |
|---|---------------------------------------|---|
| American Indian/Alaskan Native                          | 3.85%                                 | N/A                                       |
| Asian   | 3.85%                                 | N/A                                       |
| Black/ African American                                 | 28.85%                                | N/A                                       |
| Native Hawaiian/Other Pacific Islander                  | 0.00%                                 | N/A                                       |
| White   | 34.62%                                | N/A                                       |
| American Indian/Alaskan Native & White                  | 0.00%                                 | N/A                                       |
| Asian & White   | 0.00%                                 | N/A                                       |
| Black/African American & White                          | 0.00%                                 | N/A                                       |
| American Indian/Alaskan Native & Black/African-American | 1.92%                                 | N/A                                       |
| Other Multi -Racial                                     | 26.92%                                | N/A                                       |

| Ethnicity | Percentage of HOPWA Eligible Individuals Identified as Hispanic/Latino | Percentage |
|-----------|--|------------|
|           |  | 0%         |

## Age and Gender of HOPWA Eligible Individual



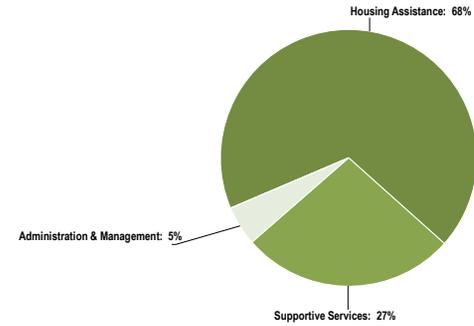
Age of HOPWA Eligible Individuals: 18-30: 4%; 31-50: 75%; 51 or Older: 21%. This Grantee did not serve any HOPWA Eligible Individuals age Younger than 18. Gender of HOPWA Eligible Individuals: Female: 2%; Male: 92%; Transgender: 6%.

| Number of Dependents under Age of 18 Residing with the HOPWA Eligible Individual | Percentage |
|--|------------|
| 0  | 0%         |

**Outputs:**

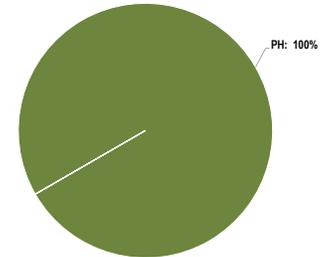
| Type of Activity   | Households Served  | Expenditures        | Percentage of Total Expenditures                     | Per Unit Cost   |
|--|--|---------------------|--|---|
| <b>Housing Assistance</b>  |  |                     |  |   |
| Tenant-based Rental Assistance   | 0  | \$0.00              |  | \$0.00  |
| Households in permanent housing facilities that receive operating subsidies/leased units                                       | 52   | \$272,005.00        |  | \$5,230.87  |
| Households in permanent housing facilities developed with capital funds, and placed in service during the operating year       | 0  | \$0.00              |  | \$0.00  |
| <b>Total Households and expenditures: Permanent Housing</b>  | 52   | \$272,005.00        | 100% of households served with HOPWA Housing Subsidy | 100% of overall HOPWA Housing Subsidy Assistance Expenditures |
| Short Term Rent, Mortgage and Utility Assistance   | 0  | \$0.00              |  | \$0.00  |
| Households in transitional/short-term facilities that receive operating subsidies  | 0  | \$0.00              |  | \$0.00  |
| Households in transitional/short-term facilities developed with capital funds, and placed in service during the operating year | 0  | \$0.00              |  | \$0.00  |
| <b>Total Households and expenditures: Short-Term / Transitional Housing</b>  | 0  | \$0.00              |  | \$0.00  |
| Permanent Housing Placement Services   | 0  | \$0.00              |  | \$0.00  |
| Adjustment for Household that received more than one type of Housing Subsidy Assistance  | 0  |                     |  |   |
| <b>Total</b>   | <b>52</b>  | <b>\$272,005.00</b> | <b>68%</b>   | <b>\$5,230.87</b>   |
| <b>Housing Development</b>   |  |                     |  |   |
| Facility-Based units being developed with capital funding but not yet opened (identify units of housing planned)               | 0  | \$0.00              |  |   |
| <b>Total</b>   | <b>0</b>   | <b>\$0.00</b>       | <b>0%</b>  |   |
| <b>Supportive Services</b>   |  |                     |  |   |
| Supportive Services provided by project sponsors/subrecipient that also delivered HOPWA housing subsidy assistance             | 52   | \$102,520.00        |  |   |
| Supportive Services provided by project sponsors/subrecipient that only provided supportive services.                          | 0  | \$0.00              |  |   |
| Adjustment for Household that received Supportive Services from both types of Project Sponsors                                 | 0  |                     |  |   |
| <b>Total</b>   | <b>52</b>  | <b>\$102,520.00</b> | <b>27%</b>   |   |
| <b>Housing Information Services</b>  |  |                     |  |   |
| Housing Information Services   | 0  | \$0.00              |  |   |
| <b>Total</b>   | <b>0</b>   | <b>\$0.00</b>       | <b>0%</b>  |   |
| <b>Administration and Management Services</b>  |  |                     |  |   |
| Resource Identification to establish, coordinate and develop housing assistance resources                                      |  | \$0.00              |  |   |
| Technical Assistance   |  | \$0.00              |  |   |
| Program Outcomes/Evaluation  |  | \$0.00              |  |   |
| Grantee Administration   |  | \$18,763.00         |  |   |
| Project Sponsor Administration   |  | \$0.00              |  |   |
| <b>Total</b>   |  | <b>\$18,763.00</b>  | <b>5%</b>  |   |
| <b>Total Expenditures</b>  |  | <b>\$393,288.00</b> |  |   |
| <b>Leveraged Funds</b>   |  |                     |  |   |
| <b>Total Leveraged Funds</b>   | <b>For every dollar spent on the HOPWA program, this grantee leveraged</b> |                     |  |   |
| <b>\$58,564.41</b>   | <b>\$0.15</b>  |                     |  |   |

**Percentage of Expenditures by Type of Activity**



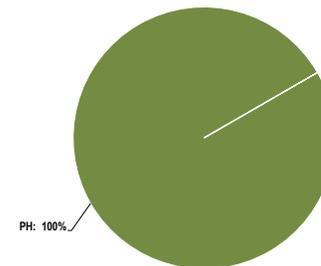
Expenditures by type of Activity: Housing Assistance: 68%; Supportive Services: 27%; Administration & Management: 5%. Programs not Provided: Housing Development; Housing Information.

**Percentage of Expenditures by Type of Housing Assistance**



Expenditures by type of Housing Assistance: Permanent housing facilities that receive operating subsidies/leased units (PH): 100%. Programs not Provided: Permanent housing facilities developed with capital funds, and placed in service during the operating year (PH Dev); Short Term Rent, Mortgage and Utility Assistance (STRMU); Transitional/short-term facilities that receive operating subsidies/leased units (TST); Transitional/short-term facilities developed with capital funds, and placed in service during the operating year (TST Dev); Permanent Housing Placement Services (PHP).

**Percentage of Households Served by Type of Housing Assistance**



Households Served by type of Housing Assistance: Permanent housing facilities that receive operating subsidies/leased units (PH): 100%. Programs not Provided: Tenant-based Rental Assistance (TBRA); Permanent housing facilities developed with capital funds, and placed in service during the operating year (PH Dev); Short Term Rent, Mortgage and Utility Assistance (STRMU); Transitional/short-term facilities that receive operating subsidies/leased units (TST); Transitional/short-term facilities developed with capital funds, and placed in service during the operating year (TST Dev); Permanent Housing Placement Services (PHP)/Permanent Housing Placement Services (PHP).