

HOPWA Performance Profile - Competitive Grantee: The Salvation Army, Harbor Lights MN-H170005

Program Year: 08/01/2017 to 07/31/2018

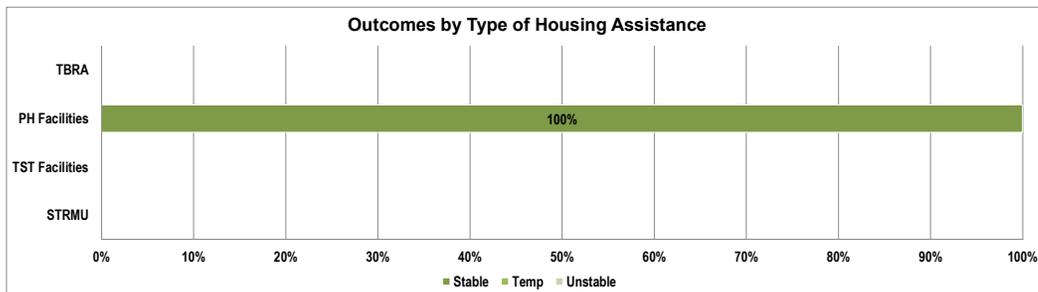
Grant Term: 08/01/2017 to 07/31/2020

Grant Summary

| | | | |
|----------------------|-------------------------|----------------------|--------------------------|
| APR Due Date: | APR Received: | Review Status | Months Remaining: |
| 10/31/2018 | 10/24/2018 | Complete | 9 |
| Award Amount | Amount Disbursed | % Disbursed | Balance Remaining |
| \$467,299.00 | \$315,668.70 | 68% | \$151,630.30 |

Outcomes

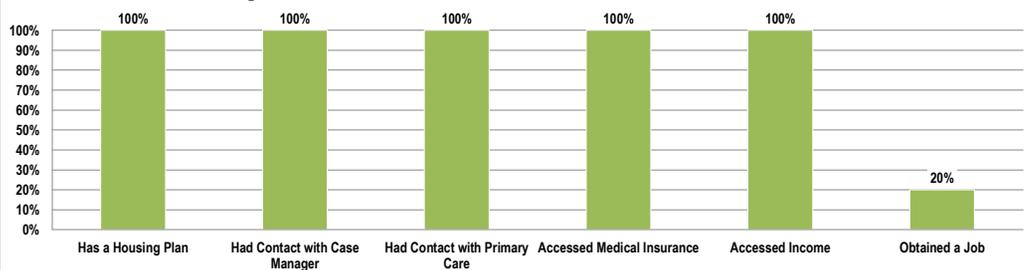
Outcomes by Type of Housing Assistance



Outcomes by Type of Housing Assistance: Permanent Housing Facilities (n=8) is 100% Stable. This Grantee did not provide: TBRA; Transitional /Short Term Housing; STRMU. Outcomes do not include households where head of household died during operating year.

Access to Care and Support

Percentage of Households who Accessed or Maintained Access to Care



n= 15 number of households that received HOPWA Housing Subsidy Assistance and/or HOPWA Case Management

Access to Care and Support: Percent of Households who have a Housing Plan: 100%; Percent of Households who have had Contact with a Case Manager: 100%; Percent of Households who have had Contact with a Primary Care Provider: 100%; Percent of Households who Accessed or Maintained Medical Insurance: 100%; Percent of Households who Accessed or Maintained Income: 100%; Percent of Households who Obtained a Job: 20%.

HOPWA Contribution toward Ending Homelessness

| Number of ALL new individuals placed in housing | # of homeless individuals newly placed in housing | % of homeless individuals newly placed into housing | Of the 00 homeless individuals newly placed in housing: | |
|---|---|---|---|---------------------------------|
| | | | % who were veterans | % who were chronically homeless |
| 0 | 0 | 0% | N/A | N/A |

*Households reported with Prior Living Situations: "Place not meant for human habitation", "Emergency shelter", and "Transitional housing for homeless persons" as reported in the CAPER/APR

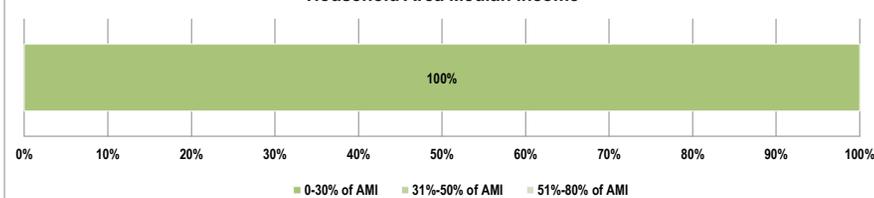
Households in Permanent Housing

| | | | |
|---|---|-------------------------|------|
| Households Continuing in Permanent Housing at the End of the Operating Year | 8 | % of Households Served: | 100% |
|---|---|-------------------------|------|

Beneficiary Summary*

*All Beneficiary Summary data is captured only for households that received Housing Subsidy Assistance

Household Area Median Income



Percent of Households with a Median Income of 0-30% of the Area Median Income: 100%. This Grantee did not serve any households with Area Median Incomes between 31%-50%, 51%-80% of the Area Median Income.

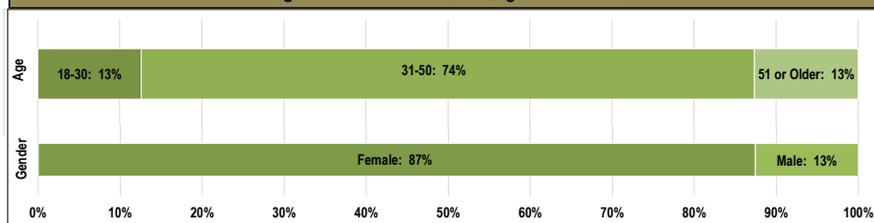
Race and Ethnicity

| | Percentage HOPWA Eligible Individuals | Percentage Other Members of the Household |
|---|---------------------------------------|---|
| American Indian/Alaskan Native | 0.00% | 0.00% |
| Asian | 0.00% | 0.00% |
| Black/ African American | 87.50% | 85.00% |
| Native Hawaiian/Other Pacific Islander | 0.00% | 0.00% |
| White | 12.50% | 0.00% |
| American Indian/Alaskan Native & White | 0.00% | 0.00% |
| Asian & White | 0.00% | 0.00% |
| Black/African American & White | 0.00% | 15.00% |
| American Indian/Alaskan Native & Black/African-American | 0.00% | 0.00% |
| Other Multi -Racial | 0.00% | 0.00% |

Ethnicity

| | |
|--|----|
| Percentage of HOPWA Eligible Individuals Identified as Hispanic/Latino | 0% |
|--|----|

Age and Gender of HOPWA Eligible Individual



Age of HOPWA Eligible Individuals: 18-30: 13%; 31-50: 74%; 51 or Older: 13%. This Grantee did not serve any HOPWA Eligible Individuals age Younger than 18. Gender of HOPWA Eligible Individuals: Female: 87%; Male: 13%. This Grantee did not serve any HOPWA Eligible Individuals who are Transgender.

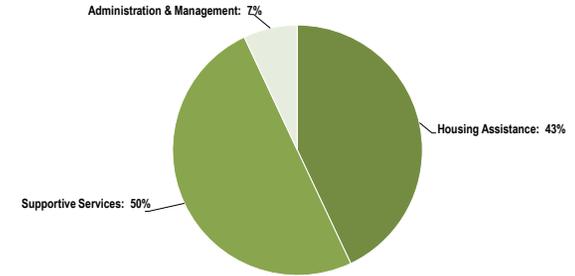
Number of Dependents under Age of 18 Residing with the HOPWA Eligible Individual

10

Outputs:

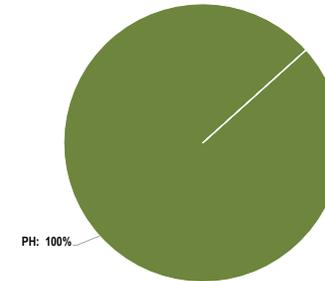
| Type of Activity | Households Served | Expenditures | Percentage of Total Expenditures | | Per Unit Cost |
|--|--|---------------------|--|--|--------------------|
| Housing Assistance | | | | | |
| Tenant-based Rental Assistance | 0 | \$0.00 | | | \$0.00 |
| Households in permanent housing facilities that receive operating subsidies/leased units | 8 | \$80,209.92 | | | \$10,026.24 |
| Households in permanent housing facilities developed with capital funds, and placed in service during the operating year | 0 | \$0.00 | | | \$0.00 |
| Total Households and expenditures: Permanent Housing | 8 | \$80,209.92 | 100% of households served with HOPWA Housing subsidy | 100% of overall HOPWA Housing Subsidy Assistance | \$10,026.24 |
| Short Term Rent, Mortgage and Utility Assistance | 0 | \$0.00 | | | \$0.00 |
| Households in transitional/short-term facilities that receive operating subsidies | 0 | \$0.00 | | | \$0.00 |
| Households in transitional/short-term facilities developed with capital funds, and placed in service during the operating year | 0 | \$0.00 | | | \$0.00 |
| Total Households and expenditures: Short-Term / Transitional Housing | 0 | \$0.00 | | | \$0.00 |
| Permanent Housing Placement Services | 0 | \$0.00 | | | \$0.00 |
| Adjustment for Household that received more than one type of Housing Subsidy Assistance | 0 | | | | |
| Total | 08 | \$80,209.92 | | 43% | \$10,026.24 |
| Housing Development | | | | | |
| Facility-Based units being developed with capital funding but not yet opened (identify units of housing planned) | 0 | \$0.00 | | | |
| Total | 0 | \$0.00 | | 0% | |
| Supportive Services | | | | | |
| Supportive Services provided by project sponsors/subrecipient that also delivered HOPWA housing subsidy assistance | 15 | \$92,040.41 | | | |
| Supportive Services provided by project sponsors/subrecipient that only provided supportive services. | 0 | \$0.00 | | | |
| Adjustment for Household that received Supportive Services from both types of Project Sponsors | 0 | | | | |
| Total | 15 | \$92,040.41 | | 50% | |
| Housing Information Services | | | | | |
| Housing Information Services | 0 | \$0.00 | | | |
| Total | 0 | \$0.00 | | 0% | |
| Administration and Management Services | | | | | |
| Resource Identification to establish, coordinate and develop housing assistance resources | | \$0.00 | | | |
| Technical Assistance | | \$0.00 | | | |
| Program Outcomes/Evaluation | | \$0.00 | | | |
| Grantee Administration | | \$13,611.00 | | | |
| Project Sponsor Administration | | \$0.00 | | | |
| Total | | \$13,611.00 | | 7% | |
| Total Expenditures | | \$185,861.33 | | | |
| Leveraged Funds | | | | | |
| Total Leveraged Funds | For every dollar spent on the HOPWA program, this grantee leveraged | | | | |
| \$67,383.25 | \$0.36 | | | | |

Percentage of Expenditures by Type of Activity



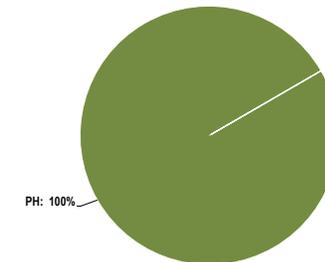
Expenditures by type of Activity: Housing Assistance: 43%; Supportive Services: 50%; Administration & Management: 7%. Programs not Provided: Housing Development; Housing Information.

Percentage of Expenditures by Type of Housing Assistance



Expenditures by type of Housing Assistance: Permanent housing facilities that receive operating subsidies/leased units (PH): 100%. Programs not Provided: Tenant-based Rental Assistance (TBRA); Permanent housing facilities developed with capital funds, and placed in service during the operating year (PH Dev); Short Term Rent, Mortgage and Utility Assistance (STRMU); Transitional/short-term facilities that receive operating subsidies/leased units (TST); Transitional/short-term facilities developed with capital funds, and placed in service during the operating year (TST Dev); Permanent Housing Placement Services (PHP)Permanent Housing Placement Services (PHP).

Percentage of Households Served by Type of Housing Assistance



Households Served by type of Housing Assistance: Permanent housing facilities that receive operating subsidies/leased units (PH): 100%. Programs not Provided: Tenant-based Rental Assistance (TBRA); Permanent housing facilities developed with capital funds, and placed in service during the operating year (PH Dev); Short Term Rent, Mortgage and Utility Assistance (STRMU); Transitional/short-term facilities that receive operating subsidies/leased units (TST); Transitional/short-term facilities developed with capital funds, and placed in service during the operating year (TST Dev); Permanent Housing Placement Services (PHP)Permanent Housing Placement Services (PHP).