



# Bolstering Growth in Opportunity Zones: Leveraging Public and Private Resources

Opportunity Zones Webinar Series  
December 2020

OPPORTUNITY  
 **NOW**

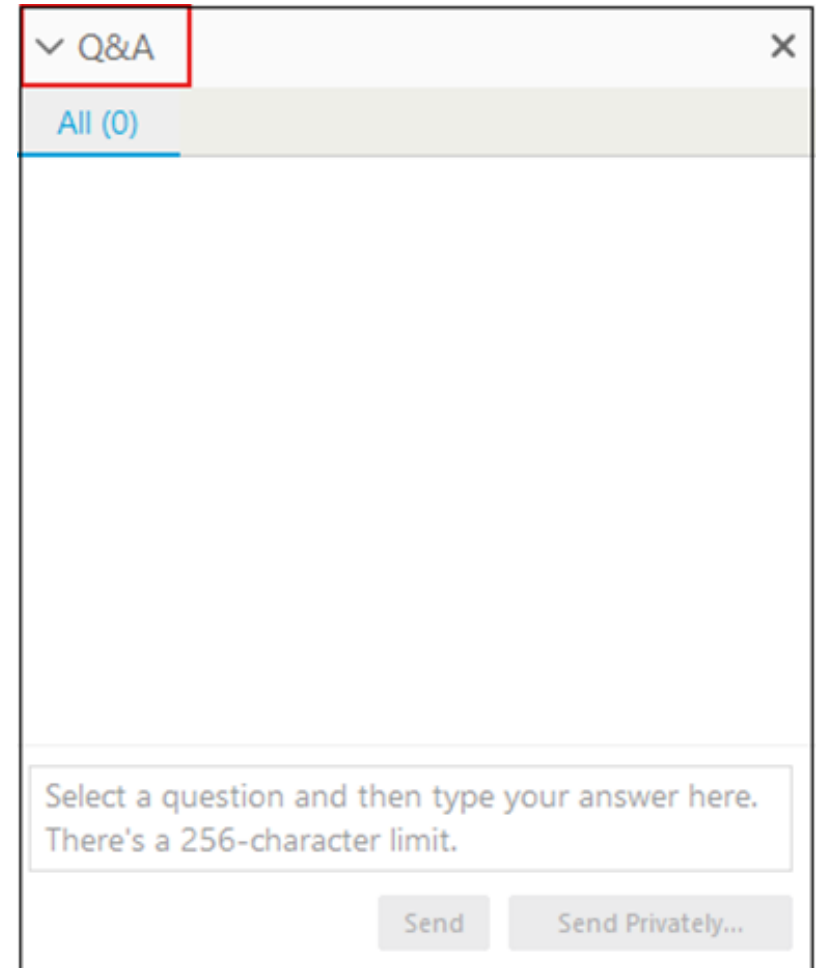


# WebEx Guidance

- All attendees have been muted
- Q&A box located on right side of screen

## Content Related & Technical Issues

- Submit via the Q&A box
- Send to Host, Presenter and Panelists
- Host will work directly with you to resolve technical issues

A screenshot of the WebEx Q&A interface. At the top, there is a header bar with a dropdown menu labeled 'Q&A' (indicated by a red box) and a close button 'X'. Below the header, there is a tab labeled 'All (0)'. The main area is a large, empty white space for questions and answers. At the bottom, there is a text input field with the placeholder text 'Select a question and then type your answer here. There's a 256-character limit.' Below the input field, there are two buttons: 'Send' and 'Send Privately...'.

Q&A

All (0)

Select a question and then type your answer here.  
There's a 256-character limit.

Send Send Privately...

# WebEx Guidance

- This webinar is being recorded
- Training materials will be available on the HUD Exchange





# Bolstering Growth in Opportunity Zones: Leveraging Public and Private Resources

Opportunity Zones Webinar Series  
December 2020

OPPORTUNITY  
 **NOW**





A photograph of a row of yellow townhouses with white trim. In the foreground, there is a black lamp post and a black trash can. A small tree stands in front of the townhouses. A bicycle is parked near the entrance of one of the townhouses. The sky is overcast.

# Introduction & Overview

[www.hudexchange.info/oz](http://www.hudexchange.info/oz)





# Develop Your OZ Action Plan to Build or Strengthen Your Local OZ Ecosystem

Opportunity Zones Webinar Series: Session 3  
December 15, 2020

[www.hudexchange.info/oz](http://www.hudexchange.info/oz)





# ROADMAP TO READINESS



## UNDERSTAND

- Housing needs
- Market conditions
- Economic drivers
  - Existing tools
- Existing partners
- Investor priorities



## ALIGN

- Partners
- Priorities
  - Land, property, and infrastructure assets
  - Financial resources



## ESTABLISH

- Local priorities
- Financial incentives
- Regulatory tools



## PARTNER

- With local stakeholders
- Across sectors and levels of government
- With residents and businesses



## MEASURE

- Key indicators
- Project and program outcomes
- Impact over time



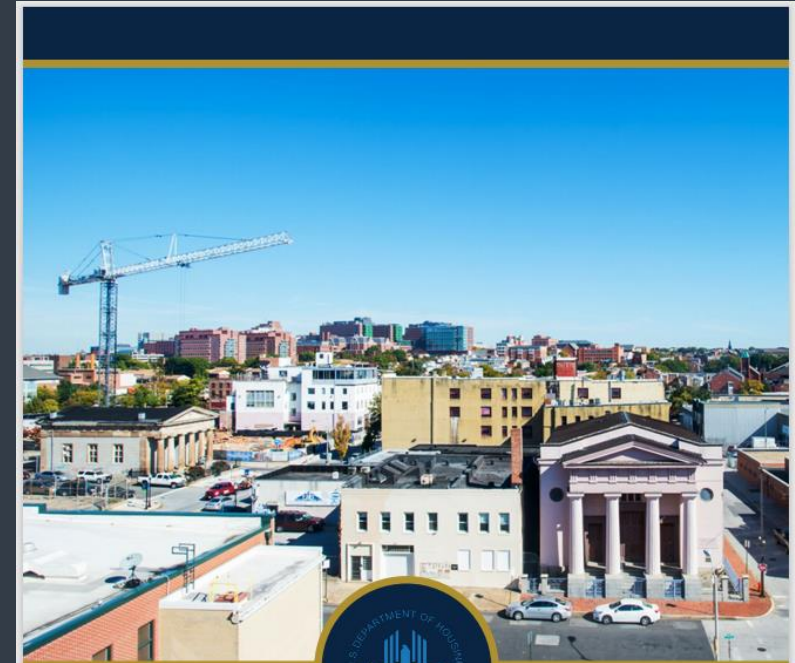
## OPPORTUNITY ZONE ACTION PLAN & ECOSYSTEM

- Define Local Typologies
- Build an Investor Base
- Engage Residents and Communities
- Educate Investment-Eligible Businesses



## OZ MARKETPLACE: INNOVATIONS AT THE LOCAL LEVEL

- Activate Stakeholders
- Shape the Market
- Centralize Information



## OPPORTUNITY ZONES TOOLKIT VOLUME 2: A Guide to Local Best Practices and Case Studies

In partnership with the White House Opportunity and Revitalization Council | May 2020

# ROADMAP TO READINESS



## UNDERSTAND

- Housing needs
- Market conditions
- Economic drivers
  - Existing tools
- Existing partners
- Investor priorities



## ALIGN

- Partners
- Priorities
  - Land, property, and infrastructure assets
  - Financial resources



## ESTABLISH

- Local priorities
- Financial incentives
- Regulatory tools



## PARTNER

- With local stakeholders
- Across sectors and levels of government
- With residents and businesses



## MEASURE

- Key indicators
- Project and program outcomes
- Impact over time



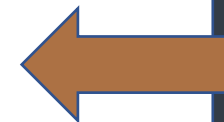
## OPPORTUNITY ZONE ACTION PLAN & ECOSYSTEM

- Define Local Typologies
- Build an Investor Base
- Engage Residents and Communities
- Educate Investment-Eligible Businesses



## OZ MARKETPLACE: INNOVATIONS AT THE LOCAL LEVEL

- Activate Stakeholders
- Shape the Market
- Centralize Information



Today's Webinar





# Opportunity Zone Action Plan and Ecosystem

Strategies for Promoting Local Economic Development Within  
Opportunity Zones

# Opportunity Zone Action Plan and Ecosystem | Speakers



**Erich Yost**  
Senior Management Analyst  
US Department of Housing and  
Urban  
Development

Moderator



**Stacy Cumberbatch**  
Managing Director  
Blended Impact Labs



**Daffney Moore**  
Chief Opportunity  
Zone Officer  
St. Louis Development Corporation



**Dr. Eloisa  
Klementich, cEcd**  
President and Chief  
Executive Officer  
Invest Atlanta



**Marc Alexander**  
Vice President of  
Investment Services  
Invest Atlanta



**Sherri Francois**  
Chief Impact Officer  
SoLa Impact





Dr. Eloisa Klementich,  
CEcd

*President and CEO*

Invest Atlanta



Marc Alexander

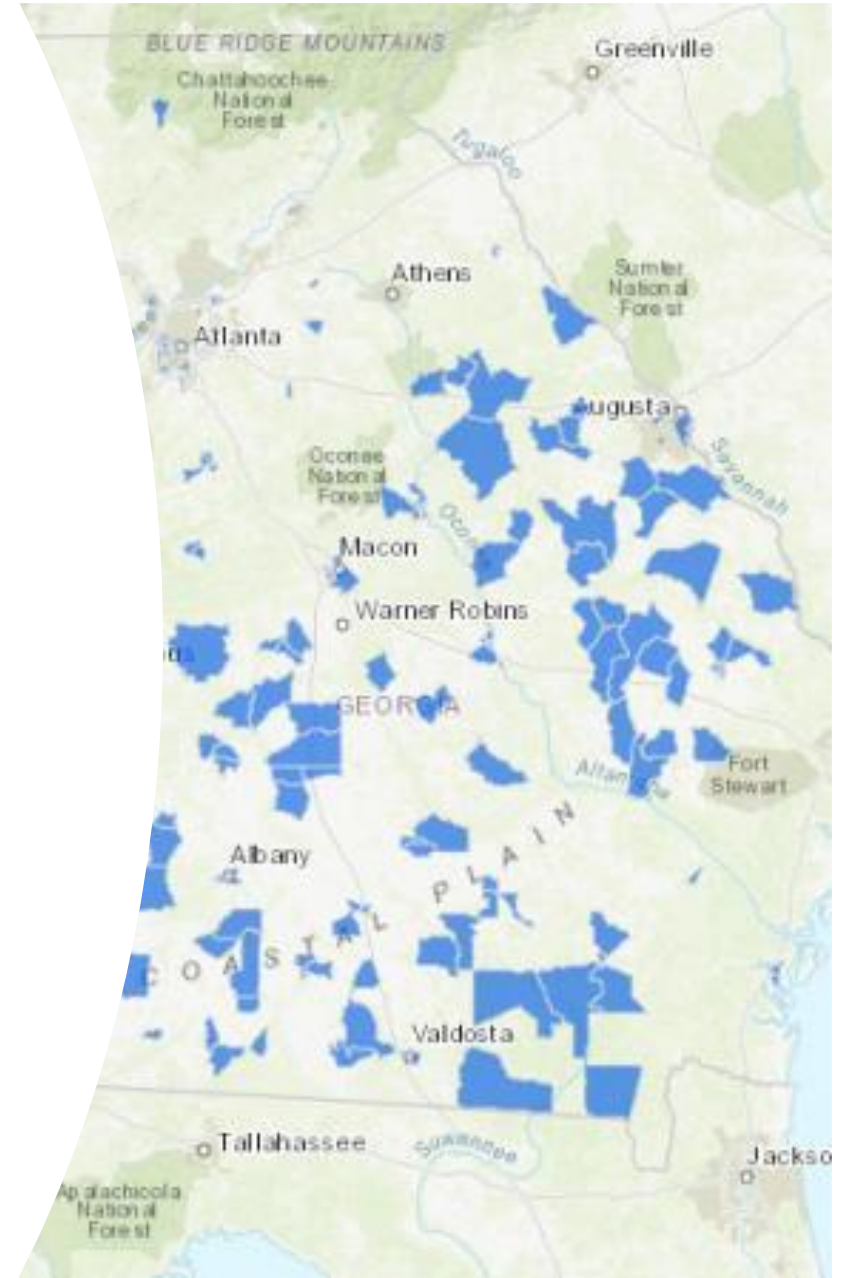
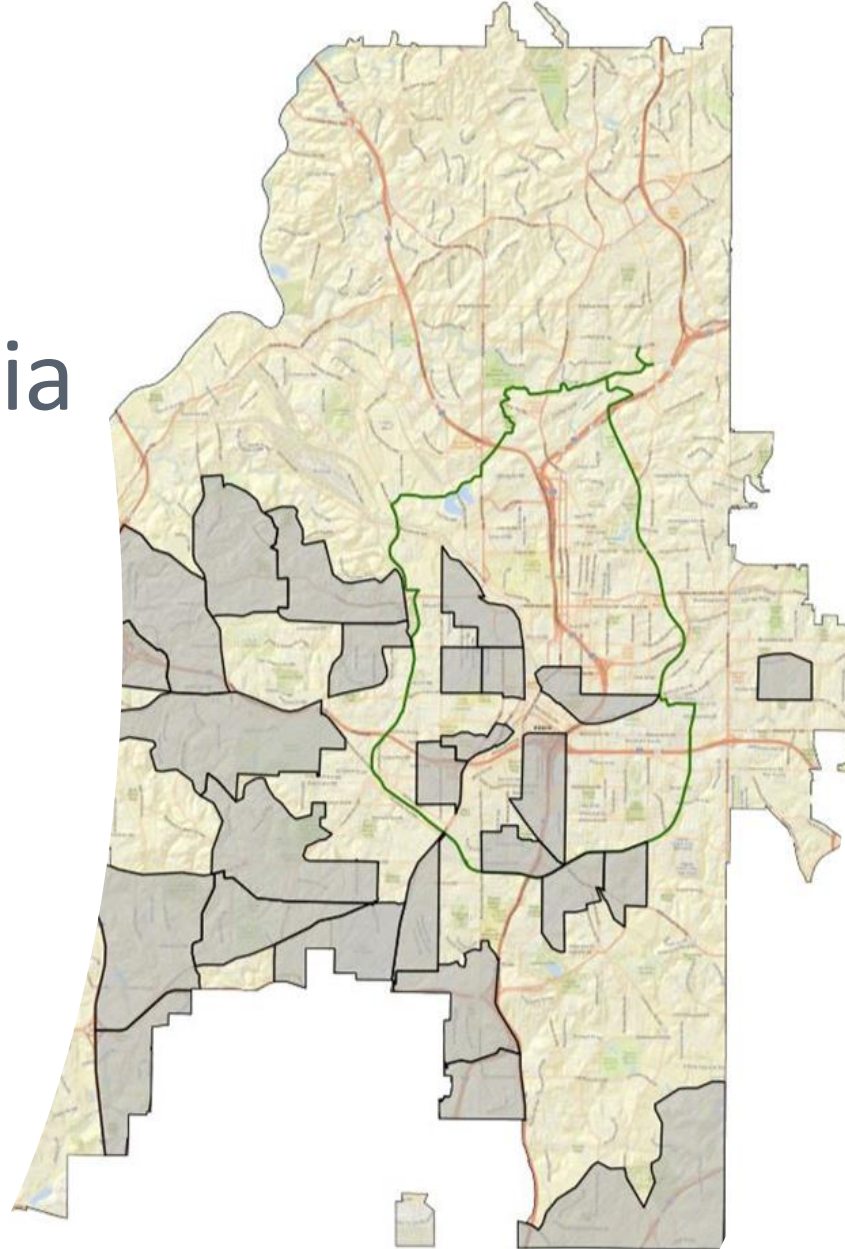
*Vice President of Investment Services*

Invest Atlanta

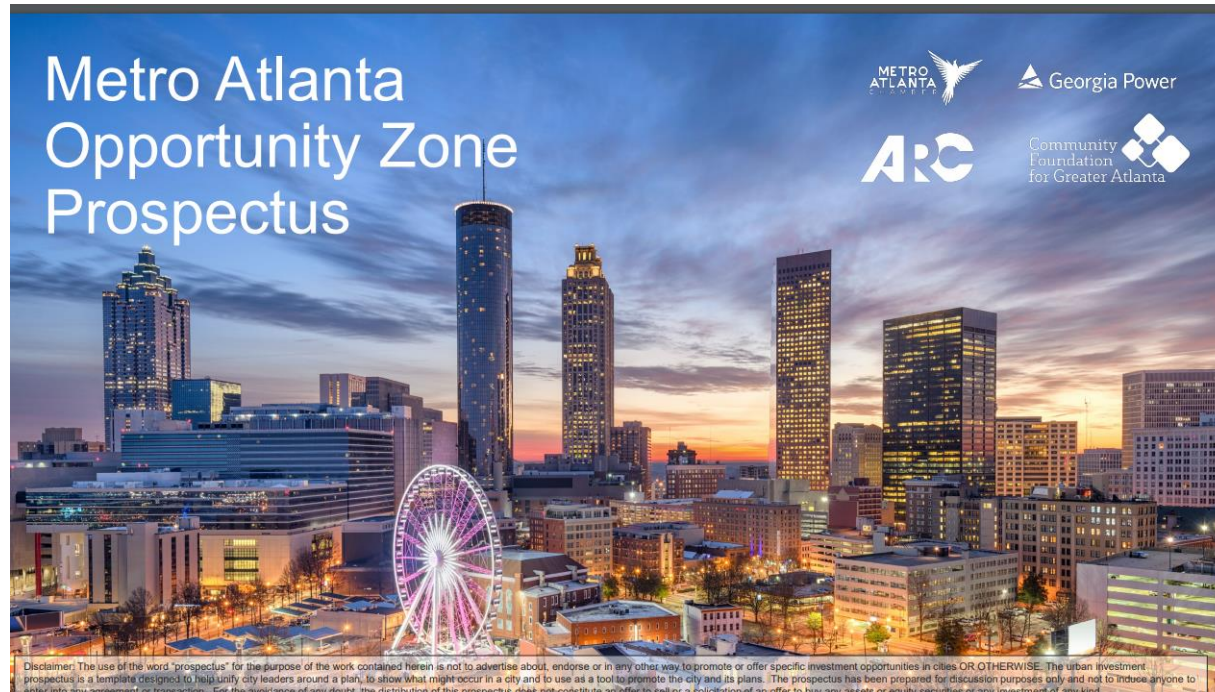




# State of Georgia & City of Atlanta





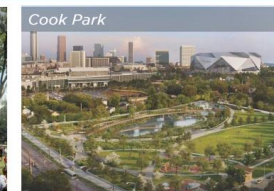


THE ARTHUR M. BLANK  
FAMILY FOUNDATION

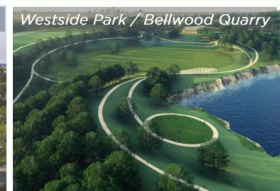
## CATALYTIC INVESTMENTS PLANNED THROUGHOUT THE CITY



THE GULCH



COOK PARK



WESTSIDE PARK / BELLWOOD QUARRY



PITTSBURGH YARDS



SOUTHSIDE TRAIL



FORT MCPHERSON REDEVELOPMENT

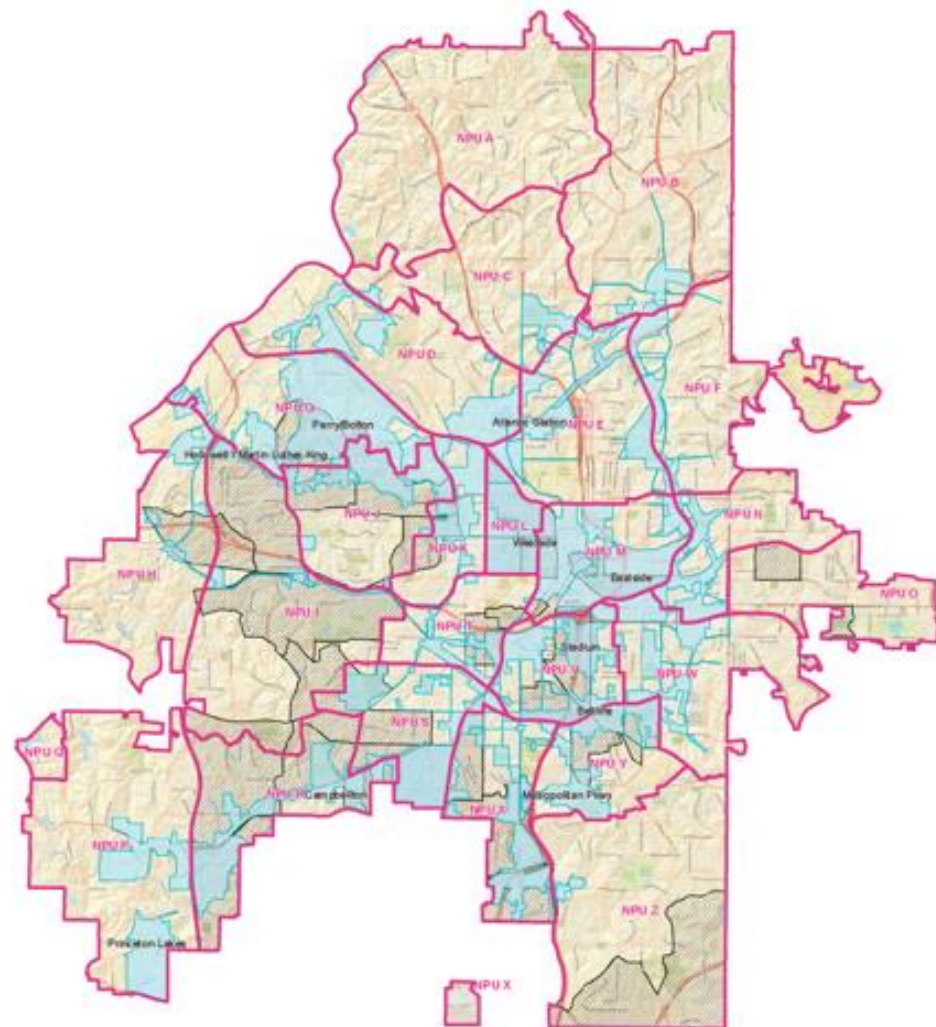




# COMMUNITY REVITALIZATION: TAX ALLOCATION DISTRICTS

TADs with Opportunity Zone Overlay:

- Atlanta Beltline TAD
- Campbellton Road TAD
- Hollowell/Martin Luther King TAD
- Metropolitan Parkway TAD
- Perry Bolton TAD
- Westside TAD





# Social Impact Program

**Develop relationships with social impact funds and projects that promote equitable economic development outcomes:**

- Create living wage jobs
- Promote entrepreneurship
- Create affordable housing
- Increase access to quality commercial and retail activity
- Improve the built environment by utilizing sustainable practices and/or instilling a sense of civic pride





# Daffney Moore

*Chief Opportunity Zone Officer*

St. Louis Development Corporation



## ST. LOUIS PROGRAM GOALS:

- Encourage local developers to expand their efforts in OZ areas and partner with investors.
- Connect with local CDCs to create synergy and build capacity.
- Build small business operations and entrepreneurship.
- Engage & Educate local elected officials and community on OZ areas.
- Look at whether St. Louis should have its' own OZ fund.



## KEY PARTNERSHIPS

- Opportunity Zone Working Group & Opportunity Zone Community Engagement Group
- EPA Office of Community Revitalization
- Federal Agencies – HUD, EPA, SBA, HHS
- City Agencies – SLDC, Mayor's Office, Planning & Urban Design, Community Development Administration
- North Star Community Partners - Better Family Life, Greater Ville CDC, Friendly Temple Holdings, Tabernacle Community Development Corporation (TCDC), Center for the Acceleration of African American Businesses (CAAAB)
- Heartland St. Louis Black Chamber of Commerce
- St. Louis Small Business Empowerment Center

**NEEDS ADDRESSED:****Stakeholder information and maps:**

Created a document organizing 700+ stakeholders, including apartment buildings, banks, businesses, daycares, elected officials, faith-based organizations, neighborhood organizations, salon, and schools, across 30 neighborhoods in and around Opportunity Zones.

**St. Louis Opportunity Zone Website:**

- Marketplace for investors and developers to connect over St. Louis projects.
- An outlet for resources available to businesses and residents.
- Website at [WWW.STLOPPORTUNITYZONES.ORG](http://WWW.STLOPPORTUNITYZONES.ORG) created.
- Used as a COVID-19 Resource Page.

**Grants for Small Businesses:**

Assisted in outreach and promotion of SLDC's Small Business Grant program, which has led to 800+ grants distributed; the city committed to a minimum requirement that 51 percent of awards will focus on businesses within the Opportunity Zones, Promise Zone, and Neighborhood Revitalization Strategy Areas.

**ST. LOUIS GRANT FUND – THREE INITIATIVES**

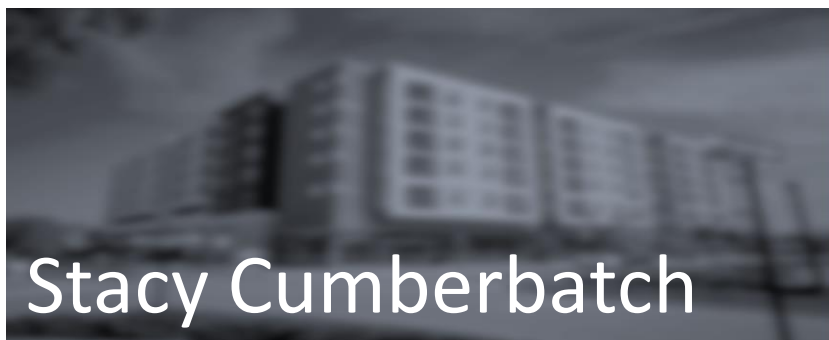
- Personal Protective Equipment Grant
- Neighborhood Beautification Program
- Opportunity Zone Media Outreach





# ST. LOUIS CURRENT OZ ACTIVITIES

- North Star Community Partners Group – EPA Opportunity Zone Technical Assistance
- New Opportunity Zone Prospectus
- Heartland Black Chamber of Commerce
- Inclusive Growth Series - Washington University and Mastercard
- Opportunity Zone Working Group
- St. Louis Economic Development Framework
- City Foundry St. Louis
- MasterCard – Accelerator for America
- NewCities - St. Louis: A New Urban Champion
- Greater St. Louis Inc.



# Stacy Cumberbatch

*Managing Director*

Blended Impact Labs



# Opportunity Riverside: Riverside County, CA

## OUR PROCESS

- Listening tour and data research to understand the ecosystem
- Community education and engagement
- Crafting prospectus & resource hub: [RivcoOZ.com](http://RivcoOZ.com)
- Identifying and layering incentives
- Investor outreach
- Further ecosystem development, partnerships and engagement planned

## INITIAL OUTCOMES

- Input & partnership with over 60 organizations
- \$50M in QOF investments in due diligence
- \$3.4M in grants in progress with OZ priority consideration
- Pilot projects slated with Mastercard City Possible & Blended Impact Labs
- Launch of an independent entity, Opportunity Riverside







Sherri Francois

*Chief Impact Officer*

SoLa Impact



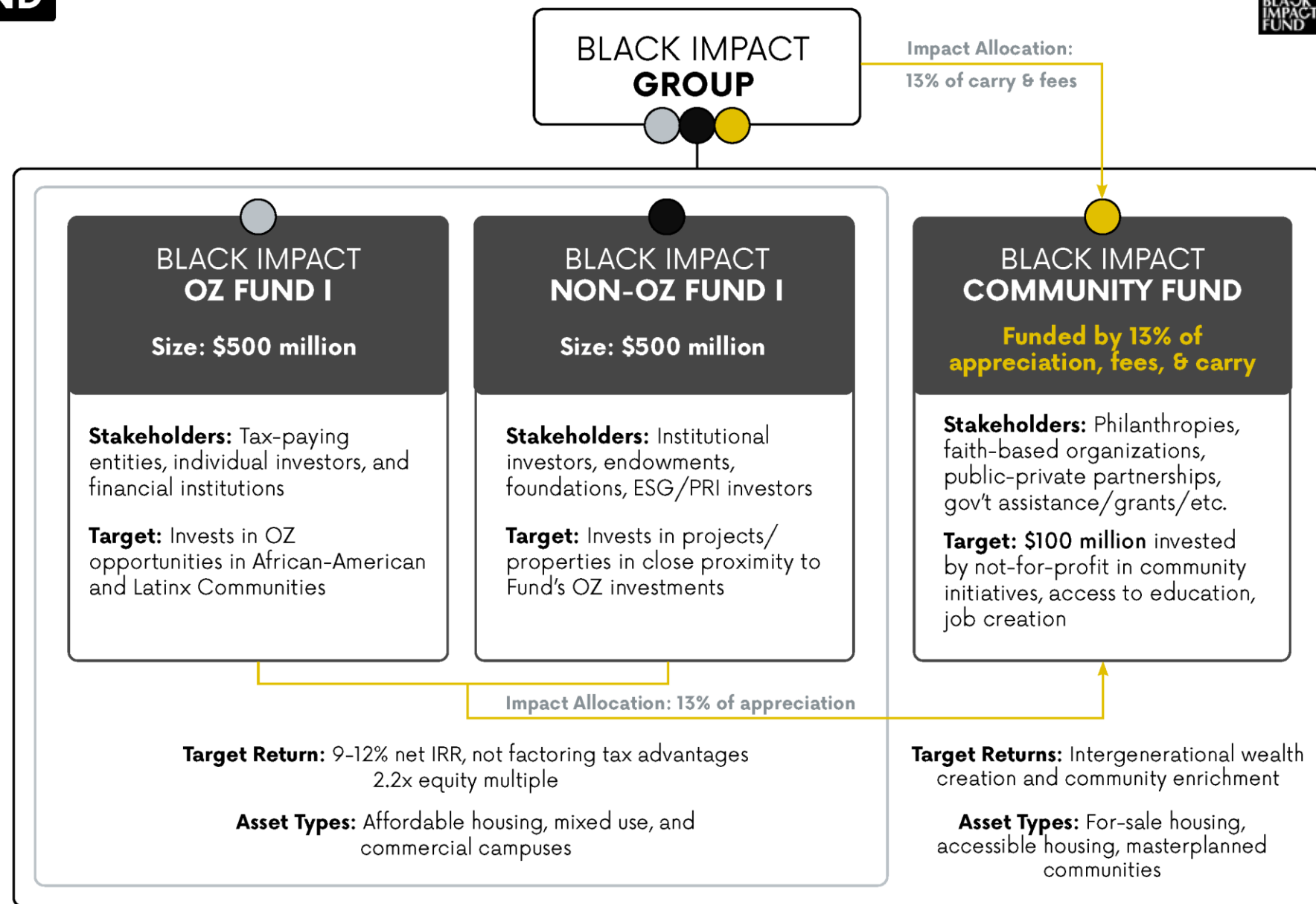
# BLACK IMPACT FUND



CONFIDENTIAL & PROPRIETARY

**Thirteen percent (13%)** of all real estate asset appreciation and fees earned will go toward funding an affiliated, not-for-profit — The Black Impact Community Fund.

We believe this unique structure will become the new-and-improved way of delivering **social impact returns**.





# AN ENTIRELY NEW WAY OF DELIVERING TRUE SOCIAL IMPACT

The **Black Impact Community Fund** is a not-for-profit 501(c)(3) with the explicit goal of ensuring the local community participates in and benefits from the investments of the Black Impact Fund.

## Accessible Housing

An operating company that builds “accessible” housing for sale at-cost to local residents, creating wealth, home-ownership, and alignment in the communities we invest in



*Tenant Mayra Hernandez receives her keys*

*SoLa Impact Tech Center conducts VR training for South LA kids*



## Access to Education

“Bridging the digital divide” through scholarships, technology literacy, and entrepreneurship

## Nonprofits, Faith-Based Organizations, & Academic Partnerships

Partner with faith-based organizations, academic institutions, and local government to deliver projects that meet community needs



*Weekly food drive at 88th Street Church of God*

*Coffee Del Mundo, current tenant*



## Jobs & Economic Development

Catalyze minority-led and women-led businesses in the community

## Access to Capital

Partner with minority-led local developers, architects, and contractors; enable entrepreneurs to drive job creation and economic activity



*“Chewy” Chawinga & Craig Bowers, South LA Brewery (Beehive QOZB)*

*COVID-19 testing provided by SoLa Impact and St. John's*



## Health & Wellness

Improve social determinants of health with preventative health education & COVID-19 testing







# OZ Marketplace Innovations at the Local Level

Strategies for Promoting Local Economic Development Within  
Opportunity Zones

# ROADMAP TO READINESS



## UNDERSTAND

- Housing needs
- Market conditions
- Economic drivers
  - Existing tools
- Existing partners
- Investor priorities



## ALIGN

- Partners
- Priorities
  - Land, property, and infrastructure assets
  - Financial resources



## ESTABLISH

- Local priorities
- Financial incentives
- Regulatory tools



## PARTNER

- With local stakeholders
- Across sectors and levels of government
- With residents and businesses



## MEASURE

- Key indicators
- Project and program outcomes
  - Impact over time



## OPPORTUNITY ZONE ACTION PLAN & ECOSYSTEM

- Define Local Typologies
- Build an Investor Base
- Engage Residents and Communities
- Educate Investment-Eligible Businesses



## OZ MARKETPLACE: INNOVATIONS AT THE LOCAL LEVEL

- Activate Stakeholders
- Shape the Market
- Centralize Information

# OZ Marketplace Innovations | Speakers



**Janine Cuneo**

Vice President  
ICF

Moderator



**Catherine Lyons**

Director of Policy  
Economic Innovation Group



**Dr. Brien Walton**

Chief Executive Officer  
Acadia Capital Management, LLC



**Ajit Mathew George**

Founder  
Second Chances Farm, LLC



**Dr. Leonard Mills**

Chief Executive Officer  
Verte Opportunity Fund





# Catherine Lyons

*Director of Policy*

Economic Innovation Group

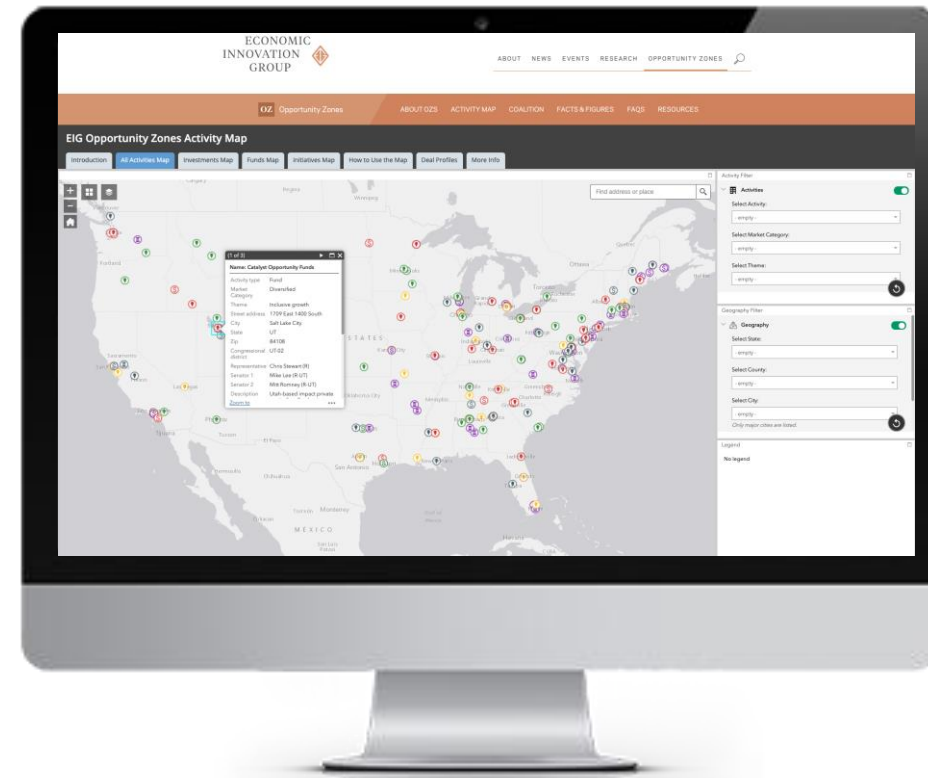


# EIG Opportunity Zones Activity Map

**Your gateway to the most innovative local developments**

This portal highlights the core components of the emerging marketplace:

- 1. Map of Investments** into Opportunity Zones
- 2. Map of Funds** that have formed to steward investment capital in Opportunity Zones
- 3. Map of Initiatives** at the state and local levels that adapt Opportunity Zones to local priorities



Source: [eig.org/oz-activity-map](http://eig.org/oz-activity-map)

## Opportunity Zone Investment Profile

ECONOMIC  
INNOVATION  
GROUP

### Proximity

Location: **Montrose, CO**

Congressional District: **CO-03**

Opportunity Fund Name: **CORI Innovation Fund**

Opportunity Fund Manager: **Center on Rural Innovation**

Investment Date: **Q1 2020**

Project Details: **Mission-aligned investment in operating business aims to connect and enable startup ecosystems in rural, suburban, and metropolitan communities**

### High-Growth Small Business Secures Opportunity Zone Investments for Expansion

Proximity Space, Inc. (Proximity) was launched in 2015 to create efficiencies in the expanding and fragmented market of shared workspaces and has scaled to become the nation's largest network of coworking brands. By providing products, services, resources, and training tailored to meet the needs of space owners, community managers, and coworkers within their vast network, Proximity is fostering the growth of small businesses and entrepreneurs throughout the nation.

Proximity's growth exemplifies how coworking space can serve as a hub for attracting and supporting entrepreneurs and small businesses. The success of startups is not limited to urban areas. Proximity's founders chose to locate the company in Montrose, CO—a town of 19,100 residents—taking into account factors like the cost of living, access to high-speed internet, and affordable downtown workspace. Since launching, Proximity has grown to a staff of 28, contributed to the revitalization of downtown Montrose, and was named one of the top coworking spaces by Forbes and Inc. Magazine. In 2019, Proximity opened a round of funding to fuel its continued expansion.

In Q1 2020, Proximity secured an Opportunity Zone investment from the Center on Rural Innovation (CORI) Innovation Fund. CORI is a nonprofit action tank that is sparking the revival of small towns across America by helping them build digital economy ecosystems. CORI recognized Proximity's potential for continued business growth and their mutual interest in building networks to support entrepreneurs and small businesses.

### Projected Impact

New Jobs Created at Proximity:	18
Indirect Jobs Created:	90
New Proximity Network Locations:	1,500
Percentage of Expansion into New Markets:	65%

See "The Impact of Opportunity Zone Financing" for More Details

### Community Stats

	Census Tract: 9663	MSA: Montrose, CO
Median Family Income:	\$45,994	\$59,385
Poverty Rate:	27%	17%
Adults Not Working:	28%	25%
Minority Population:	33%	24%
Bachelor's Degree or Higher:	18%	24%
Housing Vacancy:	7%	6%

66

*"CORI's support of Proximity proves that mission-aligned investing through Opportunity Zones can be a vital piece of a high-growth company's capital stack. CORI is pushing Proximity forward faster in our vision to be the connecting backbone between people and places for the distributed workforce of today and tomorrow."*

~ Josh Freed, Co-Founder and CEO, Proximity

FIG  
info@fig.org  
fig.org

The information presented was gathered through interviews with project stakeholders, (e.g., the project sponsor, fund manager, etc.). Statistics from the American Community Survey are included, and additional publicly available data from the U.S. Department of Housing and Urban Development, the U.S. Department of Agriculture, the U.S. Department of Education, and the Centers for Disease Control may be included as well.

99

Location: **Cleveland, OH**  
 Congressional District: **Ohio 11th**  
 Opportunity Fund Manager: **PNC Bank**  
 QOZ Business: **Tappan Opportunity Zone, LLC**  
 Investment Date: **Q2 2019**  
 Project Details: **New mixed-use, mixed-income building with 95 apartments and a 2,000-square-foot bakery**

Cleveland-based Sustainable Community Associates (SCA) have broken ground on their fourth development in the city—The Tappan—which will bring 95 new apartments and a bakery to the Tremont neighborhood. SCA views The Tappan as building upon Cleveland's ongoing efforts to revitalize the Tremont neighborhood and invest along the Scranton Corridor. Once completed in Q3 2020, The Tappan will offer homes that are affordable, and will provide a local entrepreneur the opportunity to open a bakery on the ground floor.

The Tremont neighborhood is located within a five-minute drive of downtown Cleveland, and is home to one of the city's largest anchor institutions, MetroHealth. The healthcare provider has embarked upon a \$1 billion renovation of its main campus, making it the first health care system to anchor an EcoDistrict in the U.S. The revitalization of MetroHealth's campus has sparked broader investment interest in Tremont and along the Scranton Corridor. Having community-based developers like SCA steward revitalization efforts—just as they have with their other Tremont developments, The Fairmont Creamery and Wagner Awning Building, can help to foster inclusive growth amid broader reinvestment.

The Cleveland City Planning Commission notes that, while major new housing developments are contributing to the rebirth of the Tremont neighborhood, the increased investment brings with it the challenge of ensuring residents will continue to have affordable places to live. The Tappan is a new building and therefore is adding new homes to the community. Leveraging the Opportunity Zones tax incentive allowed SCA to provide lower rents. Sixty percent of the homes will be workforce apartments, ensuring there are affordable places to live in a neighborhood poised for increased investment.

Full-Time Equivalent Jobs Supported (excludes construction)	43
Construction Jobs Supported	64
New Jobs Created due to Retail	17
Local Fee Revenue due to Construction	\$513,000
State and Local Tax Revenue due to Ongoing Operations	\$617,500 annually

\*The National Association of Home Builders' National Impact of Home Building model was used to project the economic impact of this investment. These estimates are calculated on a nationwide basis and actual local impact may vary.

Median Family Income:	\$26,607	\$69,998
Poverty Rate:	43%	37%
Adults Not Working:	45%	26%
Minority Population:	68%	30%
Bachelor's Degree or Higher:	18%	30%
Housing Vacancy:	19%	11%

<b>EIG</b> info@eig.org eig.org	<b>NCSHA</b> info@ncsha.org ncsha.org
---------------------------------------	---

The information presented was gathered through interviews with project stakeholders (e.g., the project sponsor, fund manager, housing finance agency, etc.). Statistics from the American Community Survey are included, and additional publicly available data from the U.S. Department of Housing and Urban Development, the U.S. Department of Agriculture, the U.S. Department of Education, and the Centers for Disease Control may be included as well.

Location: **Montrose, CO**  
Congressional District: **CO-03**  
Opportunity Fund Name: **CORI Innovation Fund**  
Opportunity Fund Manager: **Center on Rural Innovation**  
Investment Date: **Q1 2020**

Proximity Space, Inc. (Proximity) was launched in 2015 to create efficiencies in the expanding and fragmented market of shared workspaces and has scaled to become the nation's largest network of coworking brands. By providing products, services, resources, and training tailored to meet the needs of space owners, community managers, and coworkers within their vast network, Proximity is fostering the growth of small businesses and entrepreneurs throughout the nation.

Proximity's growth exemplifies how coworking space can serve as a hub for attracting and supporting entrepreneurs and small businesses. The success of startups is not limited to urban areas. Proximity's founders chose to locate the company in Montrose, CO—a town of 19,100 residents—taking into account factors like the cost of living, access to high-speed internet, and affordable downtown workspace. Since launching, Proximity has grown to a staff of 28, contributed to the revitalization of downtown Montrose, and was named one of the top coworking spaces by Forbes and Inc. Magazine. In 2019, Proximity opened a round of funding to fuel its continued expansion.

In Q1 2020, Proximity secured an Opportunity Zone investment from the Center on Rural Innovation (CORI) Innovation Fund. CORI is a nonprofit action tank that is sparking the revival of small towns across America by helping them build digital economy ecosystems. CORI recognized Proximity's potential for continued business growth and their mutual interest in building networks to support entrepreneurs and small businesses.

New Jobs Created at Proximity:	18
Indirect Jobs Created:	90
New Proximity Network Locations:	1,500
Percentage of Expansion into New Markets:	65%

See "The Impact of Opportunity Zone Financing" for More Details

	9663	CO
Median Family Income:	\$45,994	\$59,385
Poverty Rate:	27%	17%
Adults Not Working:	28%	25%
Minority Population:	33%	24%
Bachelor's Degree or Higher:	18%	24%
Housing Vacancy:	7%	6%

*"CORI's support of Proximity proves that mission-aligned investing through Opportunity Zones can be a vital piece of a high-growth company's capital stack. CORI is pushing Proximity forward faster in our vision to be the connecting backbone between people and places for the distributed workforce of today and tomorrow."*

— Josh Freed, Co-Founder and CEO, Proximity

**EIG**  
info@eig.org  
eig.org

The information presented was gathered through interviews with project stakeholders, (e.g., the project sponsor, fund manager, etc.). Statistics from the American Community Survey are included, and additional publicly available data from the U.S. Department of Housing and Urban Development, the U.S. Department of Agriculture, the U.S. Department of Education, and the Centers for Disease Control may be included as well.





# Opportunity Zones Leaders as Agents of Recovery

*“Over the last two years, Opportunity Zones have allowed us to build a network of stakeholders that care deeply about helping distressed places. We hope this site will provide a gateway linking our network to those businesses and communities in economic distress, no matter where they are in Alabama.”*

- Alex Flachsbart, Founder and CEO,  
Opportunity Alabama





# Delivering Opportunities

## Delivering Opportunity:

A diagnostic and strategy playbook to maximize Indiana's Opportunity Zones



## Report Components:

- Neighborhood conditions
- OZ typologies
- Local needs and priorities
- Areas of opportunity
- Community engagement and investment activity
- Strategies for delivering investment and impact



# Delivering Opportunity: Four Key Issue Areas

**Four key issue areas** emerged from numerous conversations with local stakeholders as realms in which Opportunity Zones are primely positioned to help the state further its goals.

## 1) Build a dynamic and resilient economy

- Small businesses, entrepreneurs, entrepreneurial ecosystems
  - *Local examples: 10X Engineered Materials; East Chicago Logistics Center; Greenwave QOF*

## 2) Create livable communities

- Historic preservation, brownfield remediation, Main Street revitalization, vacancies
  - *Local examples: Brookville Main Street; Ridley Tower (Marion); Michigan City Brewery District*

## 3) Improve resident health

- Food deserts, health care providers
  - *Local need: Half of Opportunity Zones in the Northwest region are food deserts.*

## 4) Provide quality, affordable housing

- New starts, rural housing, affordability across the income spectrum
  - *Local examples: The Westmont (Indy); Forge on Main (Evansville); Bloomington; Jackson*





# Delivering Opportunity: Strategies for Delivering Investment & Impact

**Further strengthen local capacity and drive investment to overlooked opportunities by:**

- Addressing knowledge gaps
- Engaging local investors

**Strategies that can be employed by public- and private-sector leaders:**

- 1) Establish a statewide Opportunity Zones coordinator.
- 2) Create a centralized online directory of essential Opportunity Zones information.
- 3) Enhance and align public resources to strengthen Opportunity Zones communities and shape the market.
- 4) Activate residents, businesses, and community stakeholders.



Dr. Brien Walton

*Chief Executive Officer*

Acadia Capital Management, LLC



# Ajit Mathew George

*Founder*

Second Chances Farm, LLC





# Dr. Leonard Mills

*Chief Executive Officer*

Verte Opportunity Fund







# Develop Your OZ Action Plan to Build or Strengthen Your Local OZ Ecosystem

Opportunity Zones Webinar Series: Session 3  
December 15, 2020

[www.hudexchange.info/oz](http://www.hudexchange.info/oz)





# Close-Out | Speaker



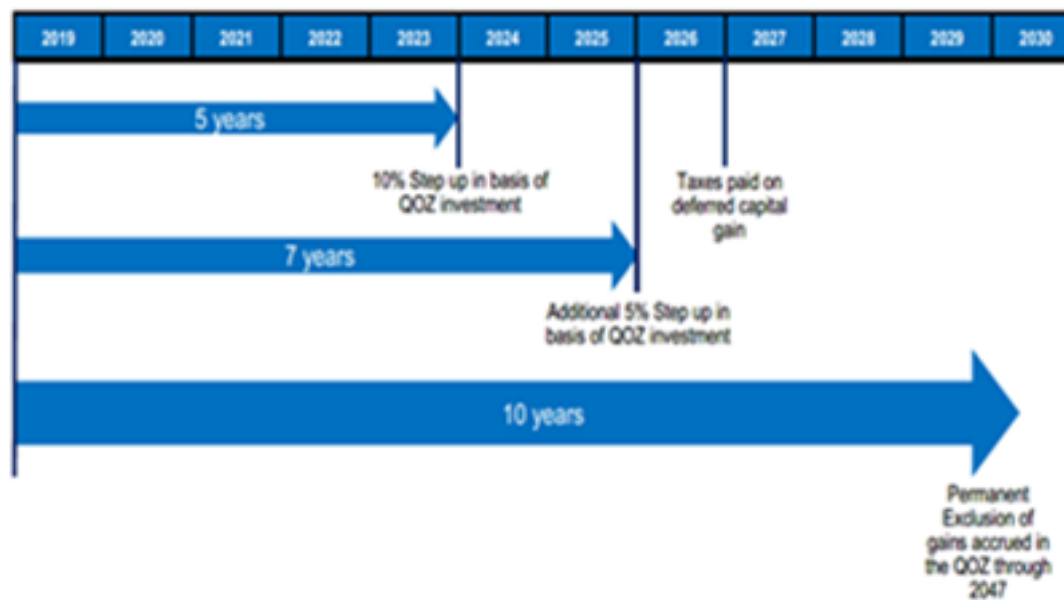
**Alex Stowe**

Advisor to the Assistant  
Deputy Secretary  
U.S. Department of Housing and Urban  
Development

# Taxpayer Incentives



## Maximum Benefit is Achieved by Holding the QOZ Investment for at Least 10 Years





## RESOURCE

[www.hudexchange.info/oz](http://www.hudexchange.info/oz)

### Additional Information and Resources

Visit the [Opportunity Zones](http://www.hudexchange.info/oz) page on [HUD.gov](http://HUD.gov) for guidance and additional resources.



### Related Materials and Resources

- [Recording](#)
- [Slides](#)
- [Transcript](#)
- [Day One Resources](#)

<https://opportunityzones.hud.gov/>



[Council of Economic Advisors Report on Opportunity Zones](#)

[Rural Opportunity Zone Resources](#)

[How Do Opportunity Zones Work?](#)

[Highlights from the One-Year Opportunity Zones Report](#)

[1-Year Council Report to the President](#)

[Join our mailing list to stay on top of Opportunity Zone Council action items, Executive Director Turner's travel and outreach, as well as all the latest news](#)

[Executive Order on Establishing the White House Opportunity and Revitalization Council](#)